




PROGRESSIVE TECHNOLOGY PROJECT

Building Organizational Trust in Your Data

- Do people who use your PowerBase trust the data?
 - Why? Why not?
 - What percentage of your data has to be good so that everyone really trusts it?
 - Do folks have to make assumptions about what things mean in the database, or is it clear?
 - How do you get it to where you trust it more?
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Stories



- Get rid of the bad
 - Regular process for deleting duplicates
 - Does everyone update when they get new information via conversation with contact/donor, email update, etc?
 - Avoid shortcuts, i.e. “This doesn’t really mean what it says” or “That contribution is really still pending but it says completed because...”
 - Things should mean what they’re called in your database:
 - Pending actually means “pending” & the org agrees on what “pending” means
 - Attended = attended
 - If the statuses that exist don’t work, change ‘em and use ‘em!

- Add the good
 - Hold your own trainings/meetings (NPA, Iowa CCI)
 - Standardize data entry
 - Have multiple “checkpoints” where you know different people are monitoring/touching data
 - Use naming protocols



- What we've already mentioned, aka the “easy” stuff:
 - Clean up the garbage
 - Merge duplicates regularly (know what dupes are created regularly)
 - Standardize
 - Use naming protocols
 - Groups
 - Labels/fields



- The not so easy, but still DOABLE stuff:
 - Have CONVERSATIONS as an organization
 - Get buy-in from leadership/director(s)
 - Bring PB work into staff meetings
 - Build buy-in of organizers
 - Who has done this?
 - What works?
 - Homework – examples
 - Other incentives

